Value Creation Model

Topia aims to contribute to the development of a wide variety of manufacturing around the world.

INPUT BUSINESS MODEL MATERIALITY Financial Capital Contribute to a Six Strengths of Topia · Consolidated equity ratio decarbonized society 53% (as of March 31, 2024) **Prompt Delivery to** through our business **Meet Customer Needs** activities Manufacturing and Intellectual Capital One-Stop Provider from State-of-the-Art [Japan] Engineering Business, Facilities to · Plants: 2 locations · Sales Offices/ Business Small-Lot to **Accomplish Highly** Offices: 5 locations Mass-Produced Parts Development Difficult Products Contribute concept design • Plants: 4 locations in 2 to a circular countries CAE analysis **Project** economy Sales Offices/ Business management simulation Offices: 7 locations in 7 countries **Three** [Equipment and Technical Capabilities · Integrated molding hot **Systems** Optimization of stamping technology Expansion the production STAF method Total Products into mass • Introduction of technology production Concurrent Lightweight Technology processes Engineering Exceptional Innovation **Technological Human Capital** Challenging Capabilities Consolidated Spirit to Create Production (molding, welding, Assembly and Employees: 1,129 of prototype **New Products** weight reduction) joining (as of March 31, 2024) parts Production Provide safe. of composite Social Capital material parts high-value- Consigned added products manufacturing through Strong Networks with Japanese and partners promoting advanced manufacturing together Overseas Manufacturers · Strong joint development technologies system with suppliers through prototype production **Topia** Collaboration and Cooperation Create a workplace Natural Capital where every employee • Energy Consumption: Procurement Customer can feel growth and 66,830 GJ in FY2023 Suppliers **Development Group** Water Consumption: peace of mind 9,811 m³ in FY2023

OUTPUT OUTCOME

Net Sales Reduce Target: 100 billion yen

Maior Business Partners

- Automobile manufacturers in Japan
- Machinery manufacturers in Japan
- Automobile manufacturers overseas

Mass-Produced "Topia Brand" Products

- Industrial machine housing
- Medical related parts
- CFRP automotive

Value to Customers

- Responding to diverse needs (lightweight, high durability)
- Shortening development lead
- Small lot production
- · Achieving costeffective products
- One-stop solution

Environmental Impact

Promote resource and energy conservation, actively introduce renewable energy, and achieve a recycling-oriented economy

Contribute to the Economy

Achieve a more comfortable and convenient society through technological innovation

Employee Well-Being

Create a workplace where diverse human resources can take on challenges and grow with peace of

PURPOSE

Topia will continue to challenge various changes and demands to accomplish a prosperous future

Features of Topia's Business Model

Topia aims to contribute to the development of manufacturing and achieve a sustainable society by pursuing values for sustainability initiatives.

Three Systems

- We will pursue production efficiency by improving productivity and securing sales and profits.
- · Aiming to establish the basic conditions for sustainable, corporate prosperity, we will work to reduce various losses.

- We believe that shortening the production period, in which each process is performed in parallel, is the most important factor for prototyping.
- Analysis at the design stage identifies problems and reduces man-hours to speed up development and reduce costs.

- We believe that innovation in manufacturing processes will lead to unique, new technologies, and we are committed to solving customer problems.
- By combining the creation of new technologies from multiple directions including existing know-how, we will promote the use of our products in new fields.

Six Strengths



Prompt Delivery to Meet Customer Needs

We always strive to meet the diverse needs of our customers with our "Customer First" principle. Topia's mission is to make maximum use of the group's management resources and deliver products in a short period of time, not to mention quality and cost, to satisfy customers.



State-of-the-Art Facilities to Accomplish Highly Difficult Products

In order to achieve products that have never existed in the world, we are actively promoting the installation of state-of-the-art facilities with equipment manufacturers around the world, producing products and striving to fulfill customer requests and needs.



Exceptional Technological Capabilities (molding, welding, weight reduction)

The foundation of Topia's growth from its establishment to today lies in the fact that Topia has responded to customer requirements with a variety of technological capabilities. These capabilities being molding, welding, and utilizing product weight reduction technologies. We will provide value to customers through new manufacturing using sophisticated facilities and highly skilled personnel.



Strong Networks with Japanese and **Overseas Manufacturers**

Since its establishment, Topia has responded to the needs of customers in a wide range of markets. As a result, we have gained businesses globally and have built relationships of trust with many customers. Based on this management foundation, we aim to pursue further corporate growth.



Challenging Spirit to Create New Products

One of our management philosophies is the "Challenging Spirit." Topia as of today is the result of overcoming difficult technical challenges and the unknown without fear of failure. Topia's growth in the future will be driven by the "Challenging Spirit" which has remained unchanged since its establishment.



One-Stop Provider from **Engineering Business, Small-Lot to Mass-Produced Parts**

We are able to provide not only "prototypes" to "shape" things that have never been seen before, but also design, manufacture, and create Body in White. Systems were also established to mass-produce various small-lot products.